

#### JOB DESCRIPTION

JOB DETAILS				
Job Title:	Business Adviser	Location	Aberdeen	
Reporting Line:	Market Intelligence Manager – Upstream Policy	Date:	January 2017	
Directorate:	Upstream Policy			

### **Team Purpose and Objectives**

- To provide strategic insight, technical leadership and subject matter expertise to a pre-eminent level, working in partnership with stakeholders to positively shape the technical, fiscal, commercial, operational, EU and regulatory agendas, ensuring risks are managed and best practice shared across the Industry.
- To achieve an attractive fiscal and regulatory regime to drive activity, improve competitiveness, and encourage MER and investment across the E&P lifecycle.
- To direct O&G UK Upstream Policy and Market Intelligence activities, developing excellence in research and analytic capability, along with industry business performance reporting.
- Drive and support operational and MER initiatives and projects in pursuit of revitalised exploration, drilling and production efficiency, proficient late-life asset management and cost effective decommissioning.

## **Job Purpose**

- To provide market intelligence, analysis and insight on the Exploration and Production industry in the UK, preparing reports and insights commissioned by the teams / directorates within Oil & Gas UK;
- Member of the Market Intelligence team of business advisers, servicing the research, analytical and reporting requirements of all of the teams / directorates within Oil & Gas UK in a timely and professional manner providing general and specialist business advice as required.

Job Dimensions	
<b>Budgetary Responsibility:</b>	
Team Size :	
Stakeholders: CEO / Team / Colleagues, Forums / Networks / Working Groups.	
	Member companies, HM Treasury / OGA / DECC / BIS / Ofgem / EU / Commission

# **Key Accountabilities:**

- To work effectively, and interchangeably, with other business advisers in the company to contribute to a group
  which provides new thinking on how to address the issues and challenges arising from Oil & Gas UK's diversity of
  stakeholders and activities;
- Initiate analysis, provide insight and presentations on the Exploration and Production industry in the UK developing relevant professional skills to service the needs of the directorates;
- Undertake fundamental research and actively share insight with directorates, members and key stakeholders, working with other business advisors to develop a portfolio of relevant sectoral and supply chain data;
- Build relationships with key internal and external contacts through establishing regular contact and networking.
- Undertake projects and fulfil other duties, including facilitating and reporting on meetings, as may reasonably be required, in line with the incumbent's skills, knowledge, abilities and personal development opportunities;
- Production of the agreed portfolio of reports, insights and technical papers as agreed with the Market Intelligence manager and relevant directors / teams;
- Ensure data and information are managed effectively, efficiently and securely with appropriate access across Oil & Gas UK;
- Advise on industry performance and delivery, liaising closely with the technical professionals and subject matter experts to address all aspects of the business.

### For information: -

- The market intelligence skills pool of Business advisors will be embedded within the organisation through:
  - a. Hard reporting lines to the Market Intelligence Manager
  - b. Dotted reporting lines to the different policy directors
  - c. Business advisors will be connected to and work closely with the appropriate policy directors, depending on what work is required throughout the year
- Work required under the industry strategies will be agreed centrally through activity assessment and the annual business planning process
- The allocation and management of resource will be the responsibility of the Market Intelligence Manager
- Sufficient analytical resource will be embedded within the organisation to deliver market intelligence reports, provide relevant support to forums, workgroups and the policy teams
- Flexibility in allocation of resources allows the rapid response to issues throughout the year and a balanced work programme for analysts
- To ensure Oil & Gas UK builds an unrivalled reputation of expertise in the UKCS oil and gas industry based on solid data gathering and incisive analysis.
- To help with member company surveys, analysis of industry/stakeholder activities and to provide data and images of the industry which feed into Oil & Gas UK reports, statements and briefs, through rigorous analysis and clear communication.

## Knowledge, Skills, Experience: (includes technical skills, professional qualifications and competencies)

- Ability to prepare, analyse and present complex information in an effective and timely manner;
- Good communicator with oral and written fluency to match;
- Interest and ability to acquire knowledge of the industry dynamics policy framework and the regulatory, fiscal, licensing regime governing the UKCS;
- Energy and ability to work within and across teams, to facilitate effective decision-making and issuesmanagement across Oil & Gas UK;
- Evidence of strong work ethic and awareness of discretion and need to observe confidentiality in all matters.